

Judie Gumm Designs

2010 Wholesale Policies

PAYMENT

First orders are shipped prepaid only. Terms: Net 30. 1.5% interest per month will be charged on past due accounts. We do not accept credit card payments. Minimum first order is \$500, no minimum on all subsequent orders. All prices are FOB Fairbanks. A fee of \$25 will be charged on all returned checks.

DELIVERY

5 to 10 working days, depending on season.

POSTAGE

Items will be shipped Priority Insured or Registered by US Mail. Express Mail is available, please request a price quote. Shipping charges will include postage, insurance and a \$4 handling fee per order. Delivery within the Fairbanks area is \$4. (This is a courtesy service and will be offered on a "whenever possible" basis.)

BACKORDERS

We will pay all freight charges for backorders.

GUARANTEE

Our jewelry is guaranteed against defective workmanship and materials for **one year** from the date of purchase.

REPAIR

We will be happy to repair any of our jewelry for a nominal fee or free if it is due to a flaw in the piece. If returned items are improperly shipped and damage occurs, we will charge for the repair. If a customer returns a piece to be repaired, it is more cost effective for all to have them contact us directly.

LEAD FREE

We use lead-free metal in all of our jewelry designs.

INSURANCE

The rubber stoppers on your customer's pin or hook earrings are their insurance against loss and an excellent selling point. Please explain to them how they work. For earrings, gently push and twist the stopper until it rests just behind the earlobe. For a pin, insert the stem into the fabric and when the point protrudes slip on the stopper and close the pin. If the catch opens, the pin stays in place! Instructions are attached to each pin.

EARRINGS

All posts, earnuts and french hooks are made of sterling. Some designs are made with niobium earwires, a hypo-allergenic metal.

STONES

Most of the gemstones in our line are natural therefore their colors and inclusions might vary slightly. Red Jade and some of the colored pearls are dyed. We also offer several simulated (man-made) choices, opal, cubic zirconia, and Swarovski crystals.

PACKAGING

All items will be carded and shipped in individual plastic bags with

SPECIAL ORDERS

If you see a design you like but it is not offered in a particular style e.g.—a bracelet instead of a pendant, just ask! Many times a design can be changed to fit the need. There is a minimum order of 5 for special designs.

TRADEMARK

All Judie Gumm Designs jewelry is copyrighted.

RETURNS

We will be happy to accept the return of unsold jewelry (maximum of \$500 per year) that is currently offered for a minimum 15% restocking fee. If it is highly tarnished, there will be a greater restocking fee. Items that have been discontinued will not be accepted for return, however, they will automatically be cleaned and returned for a \$2 per item charge plus postage. Please call, fax, or email ahead to determine if your intended returns are still current. **Returns for credit only, no cash refunds.**

For a new account, there will be no restocking fee on your first return within six months of purchase with the maximum limit of \$500.

ADVERTISING

Please call before you decide to advertise one of our designs. Some pieces take longer to manufacture and demand can easily outstrip supply. We have an excellent collection of slides and photos that we loan. When calling for more information, ask for Richard.

LOGOS

I will be happy to produce a design especially for your business. If you would like a piece created around a symbol or image, we can make cost effective multiple reproductions in silver or pewter. Call, fax or email your ideas and let us give you a bid.

CARE OF JEWELRY

Please keep all jewelry not on display in the plastic bags supplied at the time of shipment to prevent tarnish. We supply a small anti-tarnish strip for each individually bagged silver item.

CARE CARDS

We supply a small, foldable care/biographical card (1 3/4") for each item purchased at no charge. The card tells a little bit about Judie Gumm and gives your customers instructions for caring for their purchases. A more in-depth sterling silver care sheet is available upon request.

BIOGRAPHICAL INFORMATION

Information suitable for showcases is available at no charge.

- * 5 1/2" x 8 1/2" or 4 1/2" x 5" Color Biographical card of the artist.
- * Biographical card in Japanese.

SHOWROOM

Our showroom and manufacturing site is a restored gold camp bunkhouse from the 1930's. Please stop in and visit the next time you're in town.

an anti-tarnish strip. White, cardboard gift boxes are available for \$.70 per box.

Our hours: May through December 24th, Monday through Friday 10 am to 6 pm and Saturday noon to 5 pm; January through April, Monday through Friday 10 am to 6 pm, closed on Saturdays.